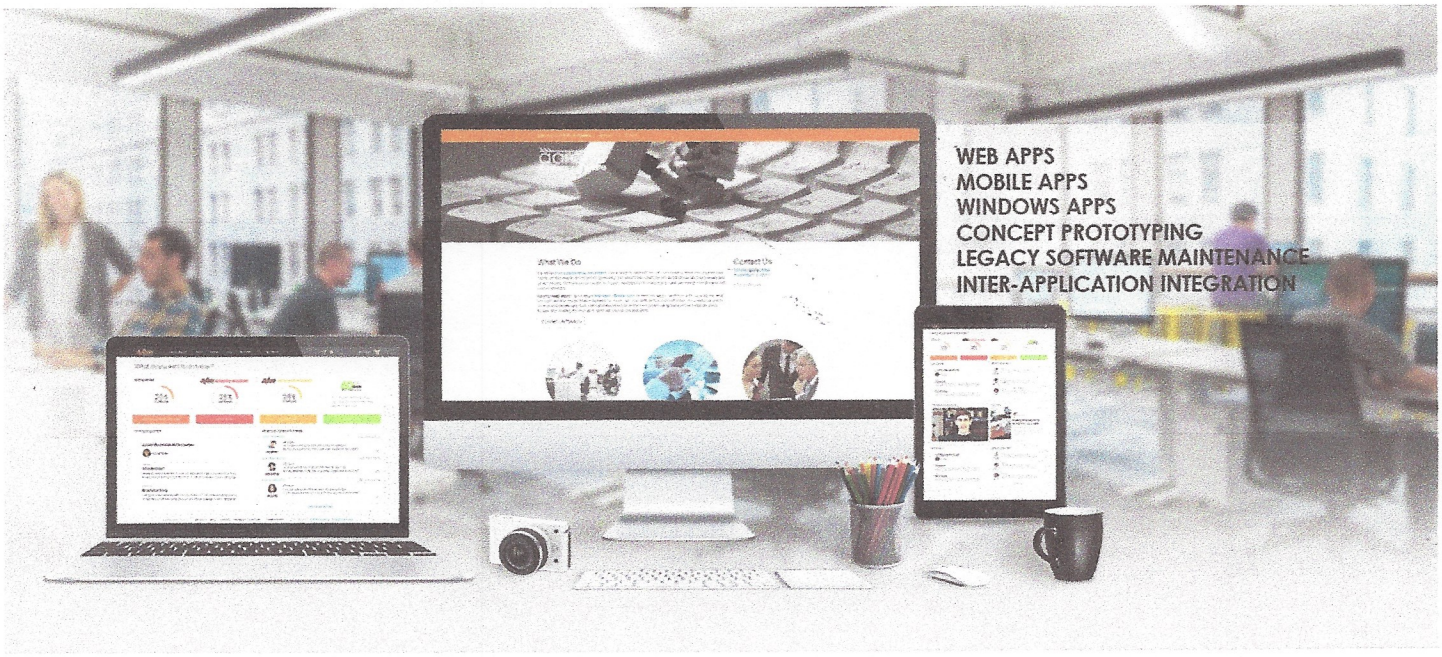
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"YOUR SOFTWARE DEPARTMENT"

Affordable Apps and Custom Software Solutions

SOUTH ELGIN, ILLINIOS

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WE'RE HERE TO HELP!

Your Software Dept.

Aaroco Custom Software
1000 W. Spring St.
South Elgin, IL 60177
Ph: 773.270.1134
https://www.aaroco.com



Who We Are

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Aaroco Custom Software

Small, young, locally owned firm of computer programmers located in South Elgin, IL. Active participants in the local business communities.

Experienced With

- Conversions of legacy systems to web solutions.
- Customizing ERP applications
- Complete custom software solutions
- Addressing deficiancies with current software applications

Steeped In The Microsoft Technologies

- C#, BV.NET, SQL Server
- WinForms (Classic Windows), Web Forms, Xamarin, etc.
- Microsoft Certified Developers



Provide Continous & On-Demand Programming Services and Solutions

- Maintain customized ERP solutions with SQL Server backend databases.
- Provide browser based applications to supplement and/or extend off-the-shelf SQL Server based ERP packages.
- Intergrate with Software As A Service (SaaS) Application Programming Interfaces (APIs.)
- Direct experience with local "Managed Services" providers with potential to handle your non-software IT Support needs.

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WHAT YOU NEED WHEN YOU NEED IT!

Your Software Partner

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Services

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Custom Software

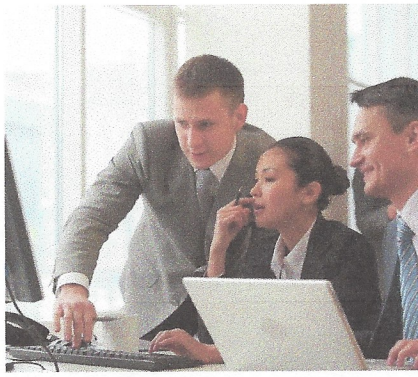
- Maximize your day-to-day operations
- Improve your bottom line
- Automate repetitive tasks
- Reduce errors in records
- More easily share information
- Statistical reporting and data mining

Web Apps

- No User Installations
- Low IT Administration
- Fast Updates
- Cross Platform Compatibility (device agnostic)

Mobile Apps

- Ubiquitous—everywhere / all the time
- Surgical - target a specific organizational need
- Augment your existing application infrastructure



Web Programming

- Basic brochure websites to data intense web applications

Contract Programming

- On-site programmers - short or long-term assignments
- Reasonable rates and superior service

Legacy Software Maintenance

- Keeps your ogranization moving forward by addressing and correcting issues with your current legacy software.

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SAVE TIME & MONEY!

ACC CASE STUDY

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Case Study Highlights

"New developments include integrated CRM capabilities to help the sales team track and manage communication with their customers."

Custom Enterprise Software

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Summary: We provide continual programming services and support to maintain the existing Microsoft .NET WinForm application used to run the day-to-day operations of ACC.

This software package manages all the day-to-day activities in the company including (but not limited to):

- Supplier Management
- Pricing
- Invoicing
- Purchasing
- Shipping
- Production
- Lab Matches
- Mettler Toledo Scale Integration
- Customer Management
- Returns
- Inventory Management
- Customer Service
- Sales Commissions
- QuickBooks Integration

Since taking over the programming duties for ACC, we have:

1. addressed several hundred existing bugs
2. significantly refactored the code base to reduce hundreds of instances of repeated code
3. positioned the code to be more manageable over time
4. added new modules and functionality to address current needs

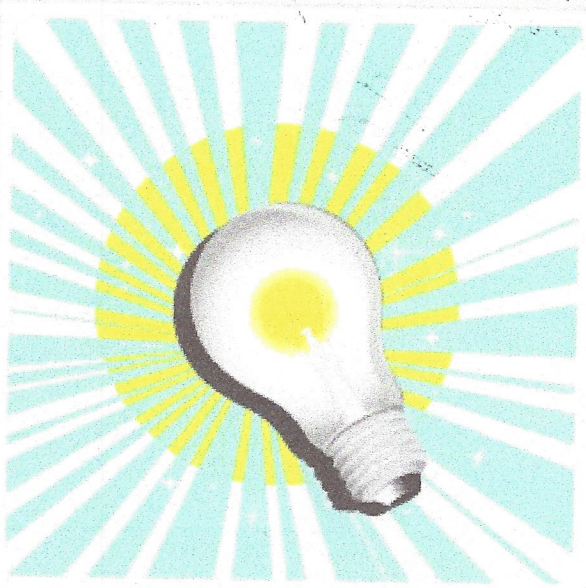
In addition, we have setup an integrated issue tracker for all parties (Aaroco, ACC Management, and ACC Users) to track development progress and the releases of issue resolution and new development.



New developments include integrated CRM capabilities to help the sales team track and manage communication with their customers and building out functionality in the production module to use barcoded check-ins to identify in real-time what is being produced and what stage of production it is currently in.

We work closely with the ACC management team and several other members of the organization to identify existing issues with the software and needed functionality to address their ever evolving needs.

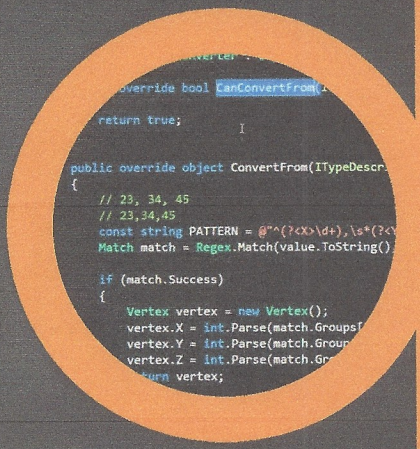
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HIGHLY CAPABLE!

ICS CASE STUDY

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Case Study Highlights

"By closely working with the ICS management team over several years, out efforts helped position them with a viable product line generating over one million recurring dollars annually"

Custom Software as a Service (SaaS)

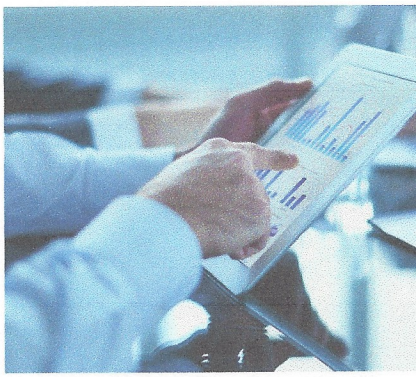
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Summary: We provided contract programming services by supplying an on-site lead programmer and completed the development of a "Software As A Service" (SaaS) web application for the customer. In addition to completing the initial programming and development of the product, we also set up procedures for responding to customer issues, managed and delivered continuous updates to the hosted application, and helped direct the efforts of the programming staff assigned to the project which served several hundred customers.

The "Software As A Service" product was setup by the Aaroco on-site lead programmer to be hosted by ICS in and across multiple remote data centers. Disaster Recovery (DR) procedures and plans were put in place to enable fail-over to back up servers allowing ICS to guarantee a 99.9% up-time for subscriptions that were sold to several hundred customers both nationally and internationally.

The technologies, concepts, and processes we implemented include:

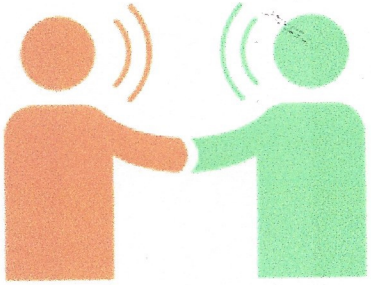
- Developing procedures for continuous development and release cycles to address feature requests and software bugs.
- Automating creation and shutdown of production and demo sites.
- Establishing Disaster Recovery (DR) plans and procedures.
- Working closely with the stakeholders and the sales team to produce development and release schedules.
- Establishing procedures and policies for securing and delivering remote instances of application to ICS's customers' servers when the product was sold as standalone.
- Programming and providing team lead activities within the organizational structure.



In addition, the Aaroco on-site programmer provided direct support to users both over the phone and via a screen sharing system that Aaroco sourced, setup, and made available for ICS's team to use to support all of the products in their product line.

The long-term contract with ICS was renewed twice – spanning 2.5 years. Near the end of the project contract, we successfully positioned ICS to onboard and train their own project manager and staff developers to transition the ongoing maintenance and new feature development of the successfully matured project. By closely working with the ICS management team over several years, our efforts helped position them with a viable product line generating over one million recurring dollars annually. In addition, we provided the necessary training, policies, and procedures for their staff to carry the product forward as it matured.

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WIN! WIN!

FLI CASE STUDY

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Case Study Highlights

Browser based intranet portal to augment Macola ERP Package

Cross Platform Mobile Application to manage inventory

ASP.NET browser based application to manage scheduling

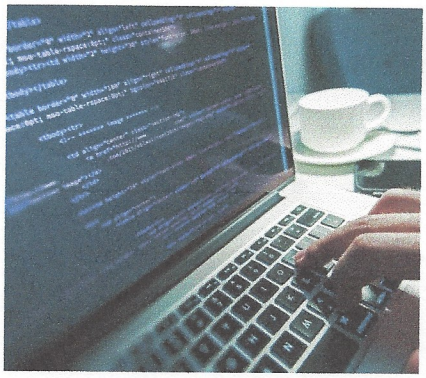
Custom Programming Services

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Summary: Aaroco Custom Software provides ongoing, onsite contract custom programming services for FLI to assist in the maintenance and expansion of FLI customer applications, ensuring FLI delivers their programming commitments to their customers.

As the primary provider of programming services for FLI, Aaroco has helped FLI streamline and more effectively deliver programming solutions to their customers. Aaroco manages previously developed browser based applications developed to supplement FLI's off the shelf ERP solution. Aaroco has reorganized and streamlined the projects to provide a faster and more responsive experience for the end-users. By simplifying the code base and moving it into a managed versioning repository, Aaroco has provided a more effective delivery for new releases along with the ability to deliver effective bug fixes in a more timely manner.

With Aaroco, FLI has reduced their cost and expense of sourcing senior staff programmer capabilities, allowing the FLI management team to direct its efforts and energies towards its primary focus of providing managed networking and technical support services to its customers. Also, the FLI sales team is able to confidently offer and quote programming services to its new and existing customers knowing that any custom programming needs their customers may require will be met with the excellent support and services Aaroco provides them.

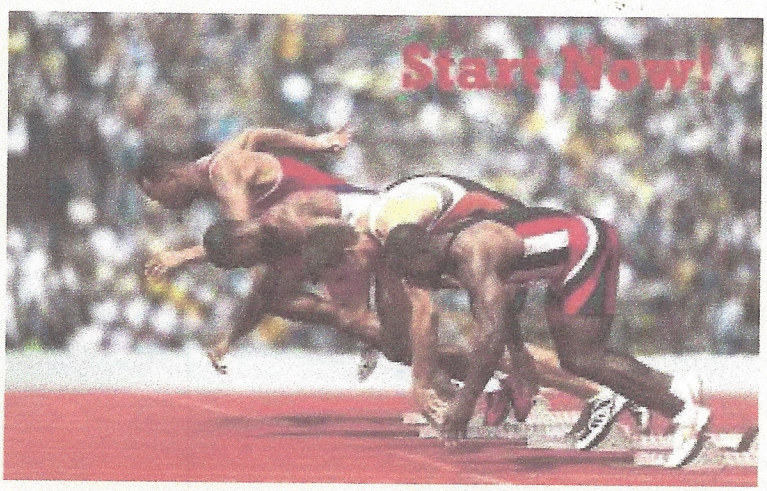


Technologies and solutions the Aaroco team has worked on with FLI include (but are not limited to):

- ASP.NET browser based intranet portal to augment Macola ERP Package including modules to manage specific warehouse and inventory management. Additional development includes programming to support existing Motorola mobile barcode scanning computers and transition to more cost-effective Android devices.
- Cross Platform Mobile Application to manage inventory utilizing the mobile device's hardware to scan barcodes and communicate wirelessly with the ERP database.
- ASP.NET browser based application to manage scheduling of manpower and equipment

Working with the FLI team has created a great opportunity for the Aaroco team to collaborate with technically oriented professionals in our community and proven to be a successful relationship for both Aaroco and FLI.

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START NOW!